

---

## Summary of RFI Submittals

---

TO: ODOT / KYTC

FROM: HNTB Team

DATE: 1.16.2013

---

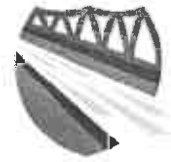
As you know, ODOT issued a Request for Information for the BSBC Project on December 20, 2012. The RFI was posted on ODOT's website, and notice of the RFI opportunity was announced online by the P3 industry news organization InfraAmericas. The purpose of the RFI was to generate industry interest in the BSBC Project, and to elicit responses from individual firms or teams that have experience in developing and/or financing large transportation infrastructure projects. The RFI indicated that ODOT, KYTC and FHWA were exploring tolling options, public funding options, and private financing options that could be part of either an availability payment or toll revenue concession. The RFI posed four questions for respondents to address regarding Project scope and phasing, and 13 questions regarding Project financing and delivery methodology.

The RFI was not part of a formal procurement process and was not a pre-requisite for teams to participate in a future procurement process. Potential respondents were told that a response would not provide any preference, special designation, advantage or disadvantage in any subsequent procurement process. Respondents were told they would not be reimbursed for any information provided or administrative cost incurred in responding to the RFI. Respondents were told that any information provided may be publicly disclosed at ODOT's sole discretion and will not be considered protected or proprietary.

To generate industry awareness and interest in responding to the RFI, our team contacted the following firms after ODOT issued the RFI:

- ACS
- Samsung
- OHL
- Ferrovial
- Zachry
- Goldman Sachs
- GlobalVia
- Vinci
- Odebrecht
- Macquarie
- Abertis
- Dragados
- FCC
- Fluor
- PCL
- Dragados
- Granite Construction
- Isolux
- Hochtief
- Acciona
- Tutor-Perini
- Walsh

The RFI provided opportunity to submit questions or comments before the RFI closing date. Only a few parties contacted us, and all of these inquiries related to submittal



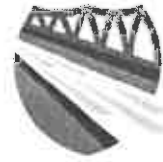
requirements. The RFI indicated that ODOT was not planning to offer or conduct one-on-one meetings with respondents before responses to the RFI were due, but that ODOT reserves the right to offer such meetings in the future. Several respondents indicated interest in participating in one-on-one meetings if they are offered later.

By the RFI closing date of 2 p.m., January 16, 2013, 18 responses were submitted. The following table provides a brief summary of respondents and, where applicable, the multiple submitting entities that comprise a team of firms:

Respondent	Firms Represented
Abertis USA	<ul style="list-style-type: none"> <li>• Abertis USA</li> <li>• Abertis Infraestructuras SA</li> </ul>
AECOM	<ul style="list-style-type: none"> <li>• AECOM</li> </ul>
Kiewit Walsh Kokosing	<ul style="list-style-type: none"> <li>• Kiewit Infrastructure Group</li> <li>• Walsh Construction</li> <li>• Kokosing Construction Company</li> </ul>
Skanska	<ul style="list-style-type: none"> <li>• Skanska AB</li> <li>• Skanska Infrastructure Development</li> <li>• Skanska USA Civil</li> <li>• Skanska USA Building</li> </ul>
Meridiam Fluor Lane Traylor Bros DBi HDR Buckland & Taylor	<ul style="list-style-type: none"> <li>• Meridiam Infrastructure North America, Corp.</li> <li>• Fluor Enterprises, Inc.</li> <li>• The Lane Construction Corporation</li> <li>• Traylor Bros., Inc.</li> <li>• DBi Services</li> <li>• HDR, Inc.</li> <li>• Buckland &amp; Taylor Ltd.</li> </ul>
Port of Greater Cincinnati Development Authority	<ul style="list-style-type: none"> <li>• Port of Greater Cincinnati Development Authority</li> </ul>
Zachry Construction Corporation	<ul style="list-style-type: none"> <li>• Zachry Construction Corporation</li> </ul>
Shikun & Binui	<ul style="list-style-type: none"> <li>• Shikun &amp; Binui</li> </ul>
Macquarie Capital	<ul style="list-style-type: none"> <li>• Macquarie Capital (USA) Inc.</li> </ul>
Plenary Group	<ul style="list-style-type: none"> <li>• Plenary Group (USA) Ltd.</li> </ul>
Parsons	<ul style="list-style-type: none"> <li>• Parsons</li> </ul>
Balfour Beatty Investments Parsons Brinckerhoff	<ul style="list-style-type: none"> <li>• Balfour Beatty Investments</li> <li>• Parsons Brinckerhoff</li> </ul>
VINCI	<ul style="list-style-type: none"> <li>• VINCI Concessions, S.A.S.</li> <li>• VINCI Construction Grand Projets (VCGP)</li> </ul>
InfraRed Capital Partners	<ul style="list-style-type: none"> <li>• InfraRed Capital Partners</li> </ul>

BRENT SPENCE  
BRIDGE CORRIDOR

Moving the Economy. Creating Jobs.



<b>Respondent</b>	<b>Firms Represented</b>
ACS Dragados	<ul style="list-style-type: none"><li>• ACS Infrastructure Development, Inc.</li><li>• Dragados USA, Inc.</li></ul>
Bilfinger Project Investments North America Inc.	<ul style="list-style-type: none"><li>• Bilfinger Project Investments North America Inc.</li></ul>
Cintra	<ul style="list-style-type: none"><li>• Cintra Infraestructuras, S.A.</li><li>• Ferrovial Agroman US Corp.</li></ul>
PNC	<ul style="list-style-type: none"><li>• PNC Capital Markets LLC</li><li>• PNC Bank</li></ul>

All responses will be reviewed, and as stated in the RFI, applicable information will be used to confirm and/or refine certain assumptions in connection with planning for and structuring the development, financing, procurement and delivery process for the Project. This evaluation of responses is being done in connection with our further development of a value for money analysis for the Project.